

Louisiana Clean Fuels NEVI Workshop and Expo

January 24, 2023

Partnering for Success



PLUG IN with

FRANCIS ENERGY

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Introducing Francis Energy



Market

Francis is building an EV fast-charging public network every 50 miles across 40 states. When completed, Francis Energy anticipates having over 50,000 DCFC ports under its management and/or ownership.



Network

Francis owns and operates over 850 direct-current fast charging (DCFC) ports across more than 130 locations, capable of fully charging EVs in 20-40 minutes.



Reach

Francis is headquartered in Tulsa, Oklahoma and operates the largest privately-held DCFC network in the country.

Note: the number of ports is equal to the number of EVs that can be charged *at any given time* on our fast-charging network.

Francis Energy Highlights



Created the 4th largest DCFC network in the country in less than two years



Recognized market leader in DCFC construction and operations with management team capable of rapid DCFC deployment under the Francis Energy network



Unique relationships with key strategic partners and innovative financing structures enabled rapid deployment of Francis DCFC stations in Alabama, Kansas, Missouri, New Mexico, Ohio and Arkansas in 2022 providing model for future development in *all communities*, including rural, underserved, Tribal and disadvantaged markets



Recently secured significant equity investment from leading energy company fueling its expansion

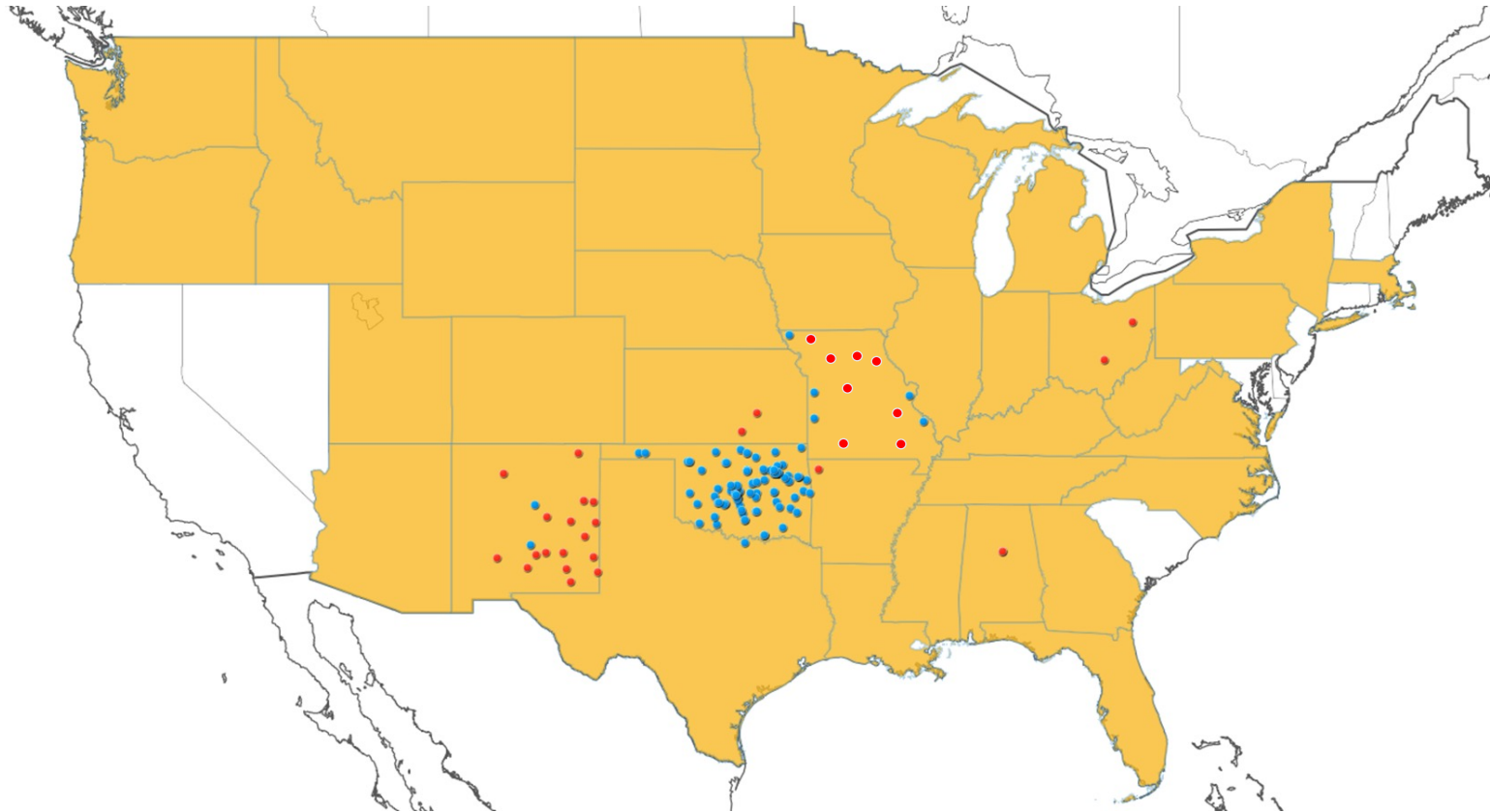


Strong management team and Board of Advisors drawing upon unique infrastructure project development, public policy, capital markets, EV charging industry and energy transition experience



Francis Energy Network

- Current Network: 856 ports; 5 states
- Under Construction: +64 ports; 3 additional states
- 40 Target States by 2025



NEVI Site Layout (Premium)

- Medium footprint layout with up to 16 parking spaces
- Potential lay-out (Phase 1):
 - 2 x 150kW DCFC and
 - 2 x 350kW DCFC
 - Upgradeable to 4-6 more DCFC
- Total DCFC install subject to local capacity constraints



Francis Energy Model



Francis signs a lease with interested site hosts (local businesses, gas stations, governments, etc.) and makes simple annual lease payments to the property owner.



Francis then provides complete turnkey services, from grant application to construction to long-term maintenance and operation.



The Francis model allows local site hosts to avoid the large upfront capital costs while still delivering a fast, reliable EV charger that will drive business to communities and help reduce range anxiety across the state.



If site hosts prefer to own and operate their own charging stations, Francis offers turnkey design/build and long-term maintenance and operation services to keep your site running and allow you to focus on your core business.





There's enormous potential for electric vehicles in Louisiana.

Partner With Francis Energy!

Questions? Let's Talk:

Matthew Jones

Mjones@FrancisEnergy.com

(210) 378-2128

