



Electric Vehicles as a ServiceTM

EV Vehicles and Charging Infrastructure

- **Zero upfront capital** required
- Not debt; no impact to bond or credit ratings
- On or Off balance sheet; can be the **Local Funding Match**
- Expedited funding, vehicle delivery, and charging installation
- Typically **Turn Key** - including any combination of funding, design, engineering, construction, training, and ongoing maintenance with **no mark-up**
- Simple 10 page, Government friendly month to month contract

Sustainability Partners is a Public Benefit Company.
We pay to convert infrastructure into a monthly service.

Beneficial Relationship



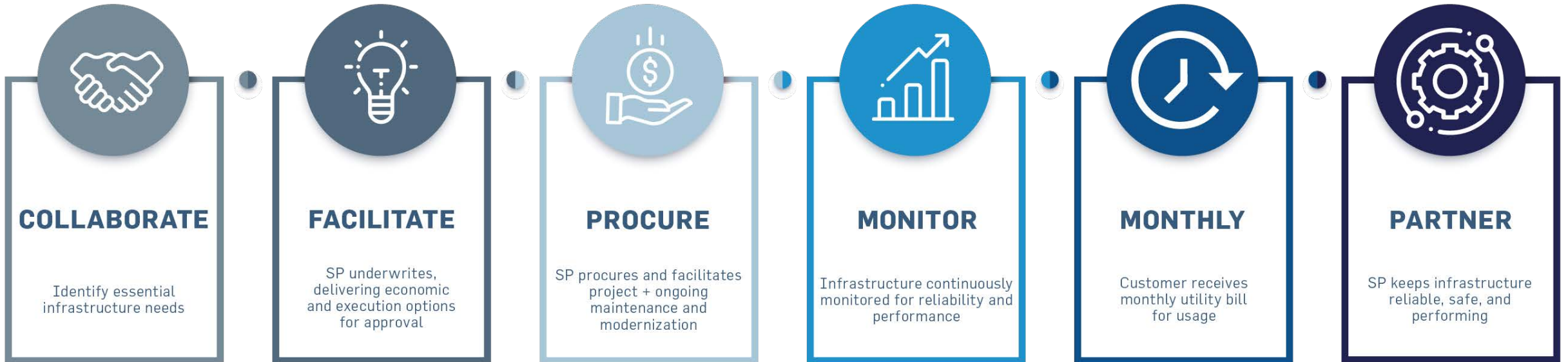
SUSTAINABILITY
— PARTNERS —

- ☐ Provides 100% of Project Costs
- ☐ Funds Public Entities
- ☐ Significantly Compresses the Project Cycle
- ☐ Facilitates best solutions
- ☐ Allows for Turnkey Solutions for Customers
- ☐ Serves Customers of all Sizes

Sustainability Partners takes the capital, design, construction and performance risk.

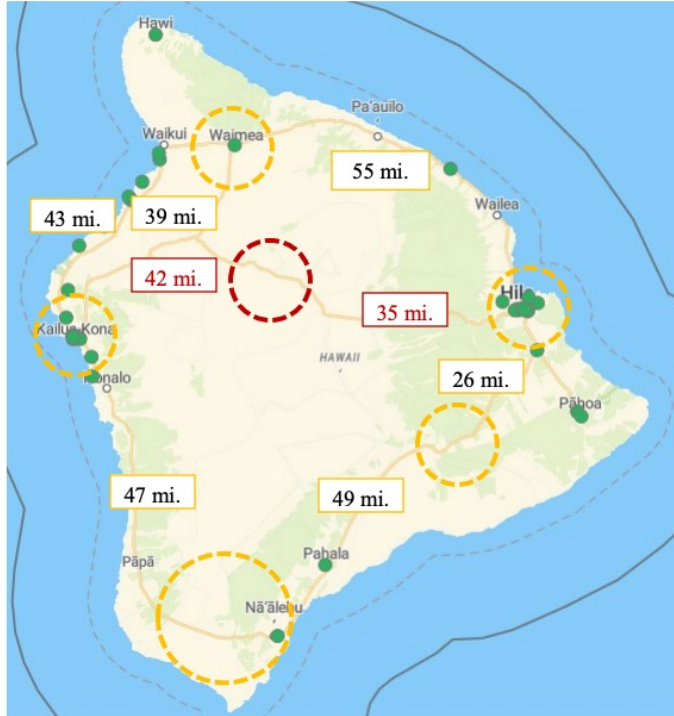
- **Capital Risk** = Zero upfront costs
- **Design Risk** = Standing behind products and services proposed
- **Construction Risk** = Only pay for services that are deployed and working
- **Performance Risk** = Customer does not pay for inoperable devices

Our Partnership Process



Hawaii

Figure 11: FY 2022 NEVI Planned Deployment – Hawai'i Island (Approximate location of planned charging sites shown in yellow dashed circles; locations for deployment exceptions shown in red dashed circle)



- SP is the sole provider of EV and charging infrastructure for the State, and includes ALL state agencies, cities, counties, hospitals, K-12 and universities.
- Current orders include fully outfitted vehicles, trucks, buses, shuttles, refuse vehicles and street sweepers (300+), plus all associated charging infrastructure for the Department of Transportation, Department of Energy, Airport Division, Highway Division, hospital, university, and others.
- 12 Nevi Sites Now Underway, 32 DC Fast Chargers





SUSTAINABILITY
PARTNERS

THANK YOU!



Jason Hewitt



(225) 281-2965



jhewitt@s.partners



www.sustainability.partners

